

NextiraOne confirms Data Centre Storage Expertise as NetApp Gold Partner

NetApp brings storage strength to complement NextiraOne's comprehensive Data Centre portfolio

Lichfield, 01 March, 2011. NextiraOne, Europe's leading expert in communications services, has today announced that it has become a NetApp Gold Partner as the company continues to strengthen its end-to-end Data Centre offering in the European market. The move will bring additional storage and data management expertise as part of NextiraOne's growing portfolio of Data Centre solutions and addressing the enormous and still growing demand for Next Generation virtualised Data Centres.

NextiraOne continues to build its Data Centre business and the NetApp Gold Partner accreditation follows a number of successes with technology partners including Cisco (Data Centre Unified Computing ATP) and VMware (Professional Partner). Together these technology partnerships complement the company's strength as a true end-to-end communications provider within the Data Centre environment.

NetApp creates innovative storage and data management solutions that deliver outstanding cost efficiency and accelerate business breakthroughs. NetApp's passion for simplicity, innovation, and customer success helps companies around the world go further, faster.

Chris Lewis, Business Development Manager for Data Centres at NextiraOne UK, said: "Working with NetApp is a really exciting step forward for us and adds an important area of expertise to our portfolio. With the growing importance of data management and storage within the Data Centre environment, our ability to create comprehensive solutions for our customers depends on having this expertise to add to our offering."

Pete Rawden, Partner Sales Director, UK and Ireland, NetApp said: "It's great to see more partners meeting our Gold Partner status, particularly where the partner offers an integrated data centre proposition to customers Data Centre alongside Cisco and

VMware. We congratulate NextiraOne on its achievement and we look forward to deepening our relationship with them.”

NextiraOne designs, installs, maintains and supports sustainable solutions to meet its customers' communications needs - from voice, data and video, to mobility, security, virtualised data centres and applications. Working with the world's leading technology companies, NextiraOne provides end-to-end sustainable communications solutions to deliver measurable business benefits to its customers. The company's strengths lie in its unequalled technology experience, the expertise of its people and its broad international reach.

About NextiraOne

Headquartered in Paris, NextiraOne are Europe's leading experts in communications services. The company designs, installs, maintains and supports all of its customers' communications needs from voice to mobility, security and applications. NextiraOne provides seamless, end-to-end communications solutions working with the leading technology vendors in the industry to deliver maximum business benefit to customers.

Discover more at: <http://www.nextiraone.co.uk> and <http://www.nextiraone.eu>

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About NetApp

NetApp creates innovative storage and data management solutions that deliver outstanding cost efficiency and accelerate business breakthroughs. Dedication to the principles of simplicity, innovation, and customer success has made NetApp one of the fastest-growing storage and data management providers today.

Customers around the world choose NetApp for its “go beyond” approach and broad portfolio of solutions for server-to-storage virtualisation, business applications, data protection, and more. NetApp® solutions and virtualised storage technologies can provide nonstop availability of critical business data and speed product development, so companies can deploy new capabilities with confidence and get to revenue faster than ever before. Discover NetApp's passion for helping companies around the world go further, faster at www.netapp.co.uk

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