

NextiraOne France receives Alcatel-Lucent's "Best Partner of the Year 2010" Award for the EMEA region during the Dynamic Tour

Paris, 20 April 2011 - NextiraOne, Europe's leading expert in communications services, has been recognised by Alcatel-Lucent for its outstanding commercial success. NextiraOne France has been named as Alcatel-Lucent's "Partner of the Year 2010" for the EMEA region. The award was presented to NextiraOne CEO David Winn and NextiraOne France's MD Philippe Hedde on Partners Day at the Alcatel-Lucent Dynamic Tour held in Barcelona from 4th to 6th April 2011.

The Dynamic Tour was an opportunity to gather together Alcatel-Lucent's enterprise customers, partners and users around a theme entitled: "Change the Conversation" which included the presentation of innovations and new solutions for social media, contact centres and unified communications.

The accolade of "Best Partner of the Year 2010" for the EMEA region was awarded for NextiraOne's overall business performance in 2010. This follows NextiraOne's success in 2009 in Alcatel-Lucent's Applications Club awards, where the company won two awards: "Biggest Applications Revenue 2009" for NextiraOne France and "Best Individual Contributor to the Applications Club 2009" for NextiraOne Spain.

"We are delighted to have won this award, which clearly demonstrates our commitment to Alcatel-Lucent at both European and local levels and the added value we bring to our joint customers," commented Philippe Hedde, managing director of NextiraOne France. "The Dynamic Tour is an exciting initiative in which Alcatel-Lucent's international partners can come together and share their experiences."

About NextiraOne

Headquartered in Paris, NextiraOne is Europe's leading expert in communications services. The company designs, installs, maintains and supports all of its customers' communications needs from voice to mobility, security and applications. NextiraOne provides seamless, end-to-end communications solutions working with the leading technology vendors in the industry to deliver maximum business benefit to customers. Discover more at: <http://www.nextiraone.eu>
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For more information:

NextiraOne Austria GmbH
Mag. Nicole Plein
Communications & PR Manager
Tel. 05 77 33-4827
nicole.plein@nextiraone.eu

Neil Moss
European Marketing Director
NextiraOne
Tel: +49 (0)30 74107-6380
neil.moss@nextiraone.eu

Sheila Lashford
Splash PR
Tel: +44 (0)7986 514240
sheila@splash-pr.biz

France Contacts Presse:

Agence Grayling
Florence Preault / Sonia Bonvalet
01 55 30 70 97
sonia.bonvalet@grayling.com