

NextiraOne Achieves Gold Level Partner Status with AeroScout Across Europe

Leading asset visibility provider confirmed within NextiraOne European portfolio

Paris – 27 January 2009. NextiraOne, Europe's leading experts in communications services, today announced that it has formed a strategic partnership with [AeroScout, Inc.](#), the leading provider of Unified Asset Visibility for improving operational efficiency. NextiraOne achieved the highest level of certification available and joined AeroScout's partner ecosystem as a Gold-Level Value Added Reseller. NextiraOne offers AeroScout's Wi-Fi Active RFID solutions to help organisations across Europe improve operations and streamline business processes.

The certification enables NextiraOne to provide AeroScout's solutions to European organisations in healthcare, manufacturing, logistics and other industries. AeroScout technology is already part of the NextiraOne European technology portfolio for Healthcare solutions, having been deployed in a number of innovative customer projects and is certified as a Cisco SIP solution.

"We are delighted to have earned this Gold-Level partner status with AeroScout across Europe," said Rafi Kouyoumdjian, CEO, NextiraOne. "We have a strong working relationship with AeroScout and we are pleased to be recognised as a trusted partner. This is reflected in some of our recent joint customer wins, such as Regional Hospital St. Trudo in Belgium, where we have implemented a solution to help simplify patient examination rounds as well as optimise the management of expensive hospital equipment."

At St. Trudo Hospital doctors can now fill out medical records at the patient's bedside with access to the most recent medical and nursing information. AeroScout's Asset Tracking and Temperature Monitoring solutions help hospital staff to quickly locate critical equipment and manage the temperature in the server room. Hospital staff also plan to use the new wireless network for telephony, medicine management and the

tracking of patients in the future.

“AeroScout’s asset tracking and visibility solutions are driving strong operational benefits for companies in Europe, which is especially important since organisations across industries are striving to reduce costs and operate more efficiently,” said Andris Berzins, vice president, EMEA, at AeroScout. “With demand for our solutions continuing to increase in the region, we’re excited to reaffirm our partnership with NextiraOne as it is a leader in communications services.”

The agreement consolidates several existing local country contracts within NextiraOne into one Gold-Level European contract.

– Ends –

About NextiraOne

Headquartered in Paris, NextiraOne are Europe’s leading experts in communications services. We design, install, maintain and support all of our customers’ communications needs from voice to mobility, security and applications. We provide seamless, end-to-end communications solutions working with the leading technology vendors in the industry to deliver maximum business benefit to our customers. Discover more at: <http://www.nextiraone-eu.com>

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