

## **NextiraOne Wins Seven Cisco Awards at 2010 Cisco Partner Summit**

**Awards include Public Sector Theatre Award in Europe for Portugal Project**

**Paris 03 June, 2010** - NextiraOne, Europe's leading expert in communications services, announced today that it is the recipient of seven Cisco Partner Summit regional awards in five categories. Cisco unveiled the winners at its annual channel partner conference in San Francisco.

The awards include two for NextiraOne Austria as Enterprise Partner of the Year and Services Partner of the Year, for NextiraOne's Czech subsidiary as Solution Innovation Partner of the Year and for Portugal as Borderless Network Partner of the Year. Portugal joined NextiraOne France and Spain as winners of Cisco regional awards as Public Sector Partner of the Year and was also singled out as the Cisco Theatre winner for Public Sector across Europe.

"It is an honour to present NextiraOne as a Cisco Partner Summit regional award winner," said Thierry Drilhon, vice president, worldwide partner organisation, Europe, at Cisco. "These awards recognise NextiraOne's performance and achievements as a Cisco channel partner in Europe in 2009."

"The diversity of the award categories and the fact that we have been successful in several regions is a clear reflection of the international nature of our relationship with Cisco and we are delighted with the recognition that this has been given," commented Neil Moss, European Marketing Director of NextiraOne.

"It is especially pleasing to see the Czech Republic, one of our emerging territories, win an award, and we are delighted that Portugal has been recognised for its excellent public sector projects this year. In particular the project with the Portuguese Ministry of Education, our largest public sector project with Cisco in the region, has been an outstanding example and has helped us to win the overall accolade as Theatre Partner of the Year for Public Sector."

Cisco Partner Summit awards are presented at three levels: regional, theatre and global. Cisco Partner Summit Europe regional awards reflect NextiraOne's performance across Europe, as follows:

- Austria:                   Enterprise Partner of the Year  
                                  Service Partner of the year
- Czech Republic:        Solution Innovation partner of the year
- France:                   Public Sector partner of the year (Geography award)
- Spain:                    Public Sector partner of the year
- Portugal:                Borderless Network Partner of the Year  
                                  Public Sector partner of the year (Geography & Theatre  
                                  award)

With a direct sales and service presence in 17 countries, NextiraOne is Europe's leading expert in communications services. The company designs, installs, maintains and supports solutions to meet its customers' communications needs - from voice, data and video, to mobility, security and applications. NextiraOne has more than 60,000 customers across Europe and lists seven out of ten Fortune EURO 100 companies amongst its clients. Working with the world's leading technology companies, NextiraOne provides end-to-end communications solutions to deliver measurable business benefits to its customers. The company's strengths lie in its unequalled technology experience, the expertise of its people and its broad European reach. NextiraOne employs over 4,500 people, including more than 2,500 service experts.

NextiraOne has a strong and long-standing relationship with Cisco that goes back to 1992. The company has recently announced its success as a Cisco Managed Services Master Channel Partner and this follows the recent announcement that the company has again achieved Cisco Channel Customer Satisfaction Excellence in the United Kingdom, joining five other countries across Europe in maintaining this status. The company is a Cisco Gold Certified Partner in 12 countries and has Advanced Technology Specialisations in a wide range of solutions including Unified Communications, Wireless LAN, Security, Routing and Switching, Data Centre Networking Infrastructure, Data Centre Storage Networking and Telepresence. NextiraOne was Cisco Global Public Sector Partner of the Year 2008 and the previous year was awarded Outstanding Customer Satisfaction Partner of the Year.

**About NextiraOne**

Headquartered in Paris, NextiraOne are Europe's leading experts in communications services. The company designs, installs, maintains and supports all of its customers' communications needs from voice to mobility, security and applications. NextiraOne provides seamless, end-to-end communications solutions working with the leading technology vendors in the industry to deliver maximum business benefit to customers.

Discover more at: <http://www.nextiraone-eu.com>

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