

NextiraOne achieves Cisco Channel Customer Satisfaction Excellence

Lichfield, 03 March 2010. NextiraOne, Europe's leading expert in communications services, has been named by Cisco Systems as achieving Cisco Channel Customer Satisfaction Excellence in the United Kingdom.

Customer Satisfaction Excellence is the highest distinction a partner can achieve within the Cisco Channel Partner Program. NextiraOne UK will be recognised for Customer Satisfaction Excellence in the Cisco Partner Locator (www.cisco.com/go/partnerlocator) with a special star indicator. This identifies NextiraOne as having achieved outstanding customer satisfaction as part of Cisco's worldwide assessment process and is an important indicator for customers, Cisco personnel and partners.

Channel Customer Satisfaction Excellence assessment is based on customer feedback assessed each quarter in the Cisco Partner Access Online tool (www.cisco.com/go/pal). Cisco acknowledges Certified Partners that have the highest customer satisfaction distinction within each geographic region. On announcing the success, Bernadette Wightman, Managing Director, Channels Cisco UKI commented: "Customer Satisfaction Excellence is a core value we both share and a key driver of our current and future success. NextiraOne have shown an ongoing commitment in its investment of customer satisfaction that will strengthen its relationship with Cisco and its customers."

NextiraOne has been a Cisco partner since 1992 and shares a strong relationship in the UK and across Europe. In 2009 NextiraOne was named as Cisco Global Public Sector Partner of the Year and in 2008 was also awarded Outstanding Customer Satisfaction Partner of the Year. The company is a Cisco gold certified partner in 11 countries and also a Cisco-Powered Managed Service Certified Partner. The UK joins five other countries where NextiraOne now holds Cisco Customer Satisfaction Excellence accreditation.

NextiraOne also has Advanced Technology Specialisations in many countries in a wide range of solutions including Unified Communications, Wireless LAN, Security, Routing and Switching, UC Managed Services, Security Managed Services, Data Centre Networking Infrastructure, Data Centre Storage Networking and Telepresence.

NextiraOne has celebrated a number of major successes already this year. At the beginning of the month the company was awarded 'One to Watch' status in the 2010 Best Companies

Accreditation, recognising it as being “among the best employers.” Since the beginning of the year the company has announced several important customer wins, including a major new Data Centre implementation for the James Paget NHS Trust and a new infrastructure and Contact Centre solution for SMC Pneumatics.

The company serves over 60,000 customers throughout Europe and designs, installs, maintains and supports sustainable solutions to meet its customers’ communications needs - from voice, data and video, to mobility, security and applications. Working with the world’s leading technology companies, NextiraOne provides end-to-end sustainable communications solutions to deliver measurable business benefits to its customers. The company’s strengths lie in its unequalled technology experience, the expertise of its people and its broad European reach. NextiraOne employs over 4,500 people, 220 in the UK.

Steven Skakel, Managing Director UK & Ireland at NextiraOne, said: “Our strength lies in delivering communications solutions that exactly match our customers’ requirements and in building long-term relationships both during project planning and implementation and in offering ongoing managed services and operational support. We are delighted that Cisco has recognised our commitment to our customers in their Customer Satisfaction Excellence award.”

For more information on Cisco Channel Customer Satisfaction Excellence, please visit:

http://www.cisco.com/web/partners/pr11/pr20/announcement_031506.html

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About NextiraOne

Headquartered in Paris, NextiraOne are Europe’s leading experts in communications services. The company designs, installs, maintains and supports all of its customers’ communications needs from voice to mobility, security and applications. NextiraOne provides seamless, end-to-end, sustainable communications solutions working with the leading technology vendors in the industry to deliver maximum business benefit to customers.

Discover more at: <http://www.nextiraone.co.uk> and <http://www.nextiraone-eu.com>

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