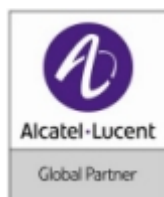


## Partners



Alcatel-Lucent

Alcatel-Lucent is one of NextiraOne's European strategic technology vendor partners. For many years, NextiraOne shared a common history with Alcatel-Lucent and as a result boasts a unique depth of expertise and experience gained from deploying the complete range of Alcatel-Lucent Enterprise solutions. NextiraOne is Alcatel-Lucent's largest enterprise partner in Europe with more than 2000 accredited service professionals and is certified as a Global Partner. The group-wide Global Partner certification encompasses all elements of the Alcatel-Lucent Premium-partner certification and includes technology specialisations in Network Infrastructure, Unified Communications and Contact Centres (Standard, Premium and OmniGenesys).

### Partner Profile

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions that deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry.

With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 17.8 billion in 2007 and is incorporated in France, with executive offices located in Paris.

For more information about Alcatel-Lucent, visit their web site at: <http://www.alcatel-lucent.com>



Cisco Systems

Cisco Systems is one of NextiraOne's European strategic technology vendor partners. A Multinational Gold certified partner in EMEA, NextiraOne is Gold certified in 12 of the 17 countries directly addressed by the NextiraOne group with more than 800 certified sales and service professionals. Resulting from a close business relationship of more than 10 years, our depth of expertise across a broad range of solution areas including unified communications, security, contact centres, video and TelePresence solutions is unique among Cisco Systems partners in Europe. NextiraOne also offers Cisco Certified Managed Services delivered as part of the Cisco Managed Service Channel Program (MSCP).

Our focus on Cisco Systems' Advanced Technology solutions has put our customers at the forefront of many of the most innovative technology and service deployments across Europe. For more information about Cisco Systems, visit their web site at <http://www.cisco.com>



Genesys Telecommunications

Genesys is one of NextiraOne's European strategic technology vendor partners.

A Gold certified partner, NextiraOne is one of the largest and most innovative Genesys integration partners in Europe. Our expertise and experience gained deploying the complete range of Genesys solutions including multimedia contact centres, voice portals and SIP solutions is unique. NextiraOne has a large number of Genesys certified service experts in Europe.

Since 2004, NextiraOne's capabilities and success with Genesys solutions has been recognised with more than 10 industry awards. Most recently, NextiraOne received an award at the 2007 Alcatel-Lucent Forum awarded for outstanding achievement in 2006. This closely followed recognition as "Best Genesys Partner for Southern Europe".

#### **Partner Profile**

Genesys, an Alcatel-Lucent company, is the only company that focuses 100% on software to manage customer interactions over the phone, web and in e-mail. The Genesys software suite dynamically connects customers with the right resources - self-service or assisted-service - to fulfill customer requests, optimize customer care goals and efficiently use resources. Genesys software directs more than 100 million customer interactions every day for more than 3,500 companies and government agencies in 80 countries. These companies and agencies can leverage their entire organization, from the contact center to the back office, to improve the overall customer experience. As a result, Genesys helps stop customer frustration, drive efficiency, and accelerate business innovation. For more information, go to or visit the industry blog at [www.betterinteractions.com](http://www.betterinteractions.com) [www.genesyslab.com](http://www.genesyslab.com)



AeroScout is a NextiraOne strategic portfolio partner for Mobility and Healthcare solutions. As a GOLD certified AeroScout business partner NextiraOne works actively with AeroScout across Europe to design, install and support business solutions that improves staff productivity, operate more efficiently, optimize use of assets and comply with regulatory requirements.

#### **Partner Profile**

AeroScout is the market leader in Unified Asset Visibility solutions. Customers improve operational efficiency using AeroScout products that leverage standard Wi-Fi networks to track and manage the location, condition and status of mobile assets and people. AeroScout's global customer base consists of leading hospital, manufacturing and logistics organizations, including many of the Fortune 500. The company originally invented the first Wi-Fi-based Active RFID tag, and today is widely recognized as leading the market in number of deployments and tags shipped. Headquartered in Redwood City, Calif., AeroScout has offices in Europe, Asia, the Middle East, Latin America and Australia. For more information, please visit [www.aeroscout.com](http://www.aeroscout.com).



Founded in 1987, Allied Telesis is a member of the Allied Telesis Group, a global provider of secure Ethernet/IP access solutions and an industry leader in the deployment of IP Triple Play networks over copper and fiber access infrastructure. POTS-to-10G iMAP integrated Multiservice Access Platform and iMG intelligent Multiservice Gateways, in conjunction with advanced switching, routing and WDM-based transport solutions, enable public and private network operators and service providers of all sizes to deploy scalable, carrier-grade networks for the cost-effective delivery of packet-based voice, video and data services.

For more information about Allied Telesis, visit their web site at <http://www.alliedtelesis.com>



Ascom is an international solution provider with comprehensive technological know-how in Mission-Critical Communication. The company concentrates on the core areas of Wireless Solutions (high-value, customer-specific on-site communications solutions) and Security Solutions (applications for security, communication, automation and control systems for infrastructure operators, public security institutions and the army). With a wealth of experience in implementing complex projects for discerning customers, Ascom has established itself in important key markets. The company has subsidiaries in 17 countries and a workforce of some 2,200 employees worldwide. Ascom registered shares (ASCN) are listed on the SWX Swiss Exchange in Zurich. For more information about Ascom, visit their web site at <http://www.ascom.com>

---



AudioCodes Ltd. enables the new voice infrastructure by providing innovative, reliable and cost-effective Voice over Packet technology and Voice Network products to OEMs, network equipment providers and system integrators. AudioCodes provides its customers and partners with a diverse range of flexible, comprehensive media gateway and media processing technologies, based on VoIPerfecta, - AudioCodes' underlying, best-of-breed, core media gateway architecture. The company is a market leader in voice compression technology and is a key originator of the ITU G.723.1 standard for the emerging Voice over IP market.

For more information about Audiocodes, visit their web sit at <http://www.audiocodes.com>

---



#### Partner Profile

Founded in 1987, GN Netcom is built upon years of experience as one of the world's leading manufacturers of hearing instruments, GN Netcom truly understands how we hear - giving it the technological edge amongst headset manufacturers. Combined with considerable business savvy and an understanding of its marketplace, GN Netcom has quickly become one of the leading and fastest growing suppliers of hands-free communications solutions, focusing specifically on three market segments: contact centres, office and users of mobile phones.

Contact Centre & Office - The state of the art solution provider, GN Netcom develops, manufactures and markets advanced headset and amplifier products that are set to revolutionise the workplace bringing hands-free communication to offices, contact centres and other professional environments.

Mobile Division - Develops, manufactures and markets a wide selection of solutions under the JABRA brand that facilitate hands-free communication for users of mobile phones, cordless phones, two-way radios and other equipment. The Mobile Division's core product group is Bluetooth® wireless technology headsets

For more information on GN Netcom, visit their web site at: <http://www.gnnetcom.com>

---



NextiraOne has extensive experience of the design, deployment and management of Juniper security solutions across Europe. We have certified experts in many of the 16 European countries directly addressed by the NextiraOne group.

#### Partner Profile

Juniper solutions address both the security and data networking markets in Europe. Its modular security appliances (ISG, SSG) are focused on firewalling and intrusion prevention with powerful centralised management options. Juniper's IDP System offers high performance and simple setup compared to other solutions.

For more information on Juniper visit their web site at <http://www.juniper.net/>

---



A Microsoft gold certified partner in many of the 16 countries directly addressed by NextiraOne, NextiraOne has is skilled in many Microsoft solution areas.

#### Partner Profile

Founded in 1975, Microsoft is the worldwide leader in software, services and solutions that help people and businesses realize their full potential.



Netwise develops and sells solutions for IP telephony, mobile telephony, multimedia and traditional telephone exchanges. We are a software development company with a high level of skills in both IT and telephony.

Netwise is an international player and in the Nordic countries the largest suppliers of contact management systems and IP telephony applications.

Our installations can be found in 20 countries, among about 2,000 customers worldwide. Millions of people use our software every day.

We work on a partnership model, in which we collaborate with leading systems integrators, technology partners and network operators - all customer-facing.

Currently we have 140 employees (R&D 55) in our offices in Sweden, Denmark, Finland, France, Norway, Germany and USA.

Netwise was founded in 1992.



NewVoice is since 1991, a unique multiapplication platform editor answering security needs by using the IP infrastructure as a strategic tool in acceptance to any company internal security policy.

Market address: Health, Industry, Finance, Hospitality, local community, civil defence.

Mobicall - Mobilization Server

Use any existing or up to date IT infrastructure as part of security policy of each company.

NewVoice proposes a new rich Software platform generation, while adding :

- Voice, text and image broadcast
- Integration of Digital, IP, XML phones
- Redundancy
- Multinode management
- Advantages
- modular and "evolutive" architecture enabling redundancy and loadsharing
- associate all type of alarm input to the process of incident management (notification, mobilization, resolution tracking)
- Improve global reactivity when facing an event
- Simplify and organise decision making

NextiraOne and NewVoice :

With a comon installed base of more than 1000 customers widespraed in 12 different countries and a huge grow, the partnership is more than ever full of sens.

These comon customer have very diffrents profile from the major account to any mid market company in many different market sectors such as : Bank, Civil Security, Collectivity, Healthcare, Industry!



### Partner Profile

NICE Systems (NASDAQ: NICE) is the leading provider of Insight from Interactions™, offering comprehensive performance management and interaction analytics solutions for the enterprise and public safety and security markets. Advanced interaction analytics are performed on unstructured multimedia content - from telephony, web, radio and video communications. NICE brings the power of Insight from Interactions to IP contact centers, branches, and command and control centers. NICE's solutions are changing the way organizations make decisions, enabling them to proactively improve business and operational performance and address security threats. NICE has over 24,000 customers in 100 countries, including over 75 of the Fortune 100 companies.

For more information about NICE Systems, visit their web site at <http://www.nice.com>



Nortel is one of NextiraOne's European strategic technology vendor partners. Gold certified in all countries directly addressed by the NextiraOne group, we design, deploy and manage the complete range of Nortel enterprise solutions.

### Partner Profile

Hundreds of millions of people, Fortune 500 companies, and government institutions around the world trust their networks to Nortel's reliable and secure solutions. Nortel is a recognized leader in delivering communications capabilities that enhance the human experience, ignite and power global commerce, and secure and protect the world's most critical information. Serving both service provider and enterprise customers, Nortel delivers innovative technology solutions encompassing end-to-end broadband, Voice over IP, multimedia services and applications, and wireless broadband designed to help people solve the world's greatest challenges.

For more information about Nortel, visit their web site at <http://www.nortel.com>



In 1969, a Plantronics headset carried the historic first words from the

moon: "That's one small step for man, one giant leap for mankind." Since then, we've become the headset of choice for mission-critical applications such as air traffic control, emergency rescue, and the New York Stock Exchange. Today, this history of Sound Innovation™ is the basis for every product we build for the office, contact centre, personal mobile, entertainment and residential markets. For more information, go to <http://www.plantronics.com> or call 0800 410014.



Polycom, Inc. is the worldwide leader in unified collaborative communications (UCC) that maximize the efficiency and productivity of people and organizations by integrating the broadest array of video, voice, data and Web solutions to deliver the ultimate communications experience. Polycom's high quality, standards-based conferencing and collaboration solutions are easy to deploy and manage, as well as intuitive to use. Supported by an open architecture, they integrate seamlessly with leading telephony and presence-based networks. With its market driving technologies, best-in-class products, alliance partnerships, and world-class service, Polycom is the smart choice for organizations seeking proven solutions and a competitive advantage in real-time communications and collaboration. For additional information visit the Polycom website at [www.polycom.com](http://www.polycom.com).



European company founded in 1999, QuesCom designs enhanced telephony solutions focusing on the fixed mobile convergence for enterprises and service providers. Natively ready for Voice over IP, QuesCom solutions leverage the current telecommunication system.

QuesCom gateways allow companies to realise up to 50% savings on their telephone bill and benefit from a range of value-added services like mobility and fax designed to increase efficiency in corporate communications (one number, mobile extension, e-fax, unified messaging system).

QuesCom is a leading player on the markets of VoIP-mobile convergence and Telecom application solutions. The company has more than 100 European resellers and is a certified member of major PBX vendor programs as 3COM, Alcatel, Avaya, Cisco, Innovaphone, Mitel & Swyx.

For more information visit the QuesCom website at: [www.quescom.com](http://www.quescom.com)

---



Tandberg is a NextiraOne strategic portfolio partner for Unified Communications and Collaboration infrastructure solutions. As a certified Tandberg business partner NextiraOne works actively with Tandberg across Europe to design, install and support business solutions that improve employee productivity.

### Partner profile

TANDBERG is a leading global provider of video conferencing solutions from telepresence to high-definition video conferencing solutions integrated to unified communications. Tandberg's mission is to change the way people communicate. Our vision of the future anticipates a world in which all communication is completely natural. It is unencumbered by technology. Natural communication is the ability to interact with someone: a co-worker, customer, or supplier ... as if you were in the same room.

For more information about Tandberg, visit their web site at <http://www.tandberg.com>

---



For more than 40 years of experience, Thales has been at the forefront of security technology, cooperating and contributing to set the industry standards.

Around a core of technologies, innovations and secure components, Thales has tailored specific, secured solutions, hardware and software products for each customer : small or large company, defense, government, institution.

These solutions enable customers to secure modern communication infrastructures (as virtual private networks, nomad access to their information system, high rate links, corporate IP phone systems), laptops, electronic and banking transactions.

Most of our solutions are certified by French or international authorities.

For more information about Thales : [www.thalesgroup.com](http://www.thalesgroup.com)  
and our security solutions : [www.thales-ecurity.com](http://www.thales-ecurity.com)

---



World leader in digital video technologies Thomson (Euronext Paris: 18453; NYSE: TMS) provides technology, services and systems to help its Media & Entertainment clients, content creators, content distributors and users of its technology, realize their business goals and optimize their performance in a rapidly changing technology environment. The Group is the preferred partner to the Media & Entertainment Industries through its Technicolor, Grass Valley, RCA, and Thomson brands. For more information : <http://www.thomson.net>

---



TLM Com was founded to provide voice recognition systems to industries that utilize automation for telephone reception. It is a leading supplier of integrated and optimized turn-key software solutions for speech recognition, voice synthesis and Artificial Intelligence. TLM Com is a French Innovation Program ANVAR-certified company. TLM Com offers covers a range of solutions across the voice recognition market:

- Wel'Com : telephone switchboard with voice recognition, true virtual operator
- Wel'Voice : interactive voice routing with voice recognition
- Wel'Voice Mail : Unified voice messaging
- Wel'Quest: alert automaton

TLM COM solutions are fully compatible with the current market telecom system.

---