

NextiraOne first to receive Alcatel-Lucent Multinational Business Partner status due to its expertise and European presence

Paris, November 24, 2008 - NextiraOne, the communications expert, is the first company to be awarded Multinational Business Partner status by Alcatel-Lucent (Euronext Paris and NYSE: ALU) in recognition of NextiraOne's superior customer service record and its unique ability to provide a broad range of communications services throughout Europe. The new group-wide certification reaffirms NextiraOne's position as a leading international partner for Alcatel-Lucent's enterprise business.

Previously an Alcatel-Lucent Premium Partner in all of the seventeen countries in which it operates, the Multinational Business Partner certification recognises NextiraOne's continued Europe-wide investment in skills development and its innovation as it delivers the highest level of communications expertise, as well as its ability to serve local and multinational customers.

Rafi Kouyoumdjian, CEO of NextiraOne, said: "Achieving Multinational Business Partner status is a milestone for NextiraOne. It underscores our position as the leading communications expert in Europe and reinforces our relationship with Alcatel-Lucent. We earned Alcatel-Lucent Multinational Business Partner status because of our ongoing commitment to ensuring our people are uniquely qualified to help our customers significantly improve the efficiency and effectiveness of their business communications."

Delivering an end-to-end portfolio of professional, integration, managed and hosted services, NextiraOne is certified across all of the Alcatel-Lucent Enterprise business partner areas of solution specialisation -- Network Infrastructure, Unified Communications and Contact Centres.

NextiraOne was also the first European communications services company to achieve Genesys Dual-Gold Certification for Contact Centre solutions as a result of its proven history of successful customer implementations and high customer satisfaction ratings. Genesys is an Alcatel-Lucent company that leads the market in the development and deployment of contact centre solutions.

"NextiraOne has been a very strong performer across Europe in all areas of our business," said Tom Eggemeier, General Manager, Alcatel-Lucent Enterprise sales in Western Europe. "We are pleased to certify NextiraOne as our very first Multinational Business Partner recognising its achievements in helping customers to become [Dynamic Enterprises](#) using Alcatel-Lucent solutions and technologies. The partnership highlights NextiraOne's performance, as an Alcatel-Lucent channel partner across Europe".

The Alcatel-Lucent Multinational Business Partner status means that NextiraOne's customers are assured that they receive the highest skilled service available, and the best solutions to suit their needs. Alcatel-Lucent launched its certification program in January 2008 to ensure that its resellers, developers and systems integration partners develop a high-level of training, skills and operational excellence across many disciplines as a way to continually improve Alcatel-Lucent service for its enterprise customers.

About NextiraOne

Headquartered in Paris, NextiraOne are Europe's leading experts in communications services. We design, install, maintain and support all of our customers' communications needs from voice to mobility, security and applications. We provide seamless, end-to-end communications solutions working with the leading technology vendors in the industry to deliver maximum business benefit to our customers. Discover more at: <http://www.nextiraone-eu.com>

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About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions that deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 17.8 billion in 2007 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

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