

## **NextiraOne Strengthens its Data Centre Solutions with key Cisco Accreditation**

**Communications experts NextiraOne is given Cisco 'Advanced Data Centre Networking Specialisation' status in UK**

**[Lichfield] – 14<sup>th</sup> April, 2009.** Europe's leading expert in communications services, NextiraOne, has today announced that it has achieved Cisco accreditation for Advanced Data Centre Networking Infrastructure Specialisation. The accreditation is the latest accolade to be received by NextiraOne that boasts over 20 years of excellence in its data centre practice, making it one of the leading providers of data centre solutions in Europe.

NextiraOne has an excellent track record, based on experience of many successful Data Centre consolidation, automation and virtualisation projects and is also recognised by organisations such as VMware and other partners including APC who recently awarded NextiraOne Elite partner status.

Cisco's specialisation status is awarded to partners who show outstanding knowledge and expertise in selling, designing, installing, and supporting comprehensive Data Centre solutions, including both infrastructure and applications. NextiraOne's Intelligent Building Services Division designs, builds and supports data centres for a wide range of customers, both public and private sector.

By achieving the Cisco Advanced Data Center Networking Infrastructure Specialisation for the UK, NextiraOne has demonstrated that it meets all the criteria to fulfill a wide range of customer needs. Advanced product knowledge and the ability to deploy solutions over multiple sites and geographies are an essential part of the accreditation, which focuses on data centre networking market opportunities and enhances NextiraOne's credibility with customers seeking a Cisco solution to their data centre requirements.

NextiraOne is Europe's leading expert in communications services and has a direct sales and service presence in 17 countries, serving more than 60,000 customers. The company designs, installs, maintains and supports solutions to meet the communications needs of its customers - from voice, data and video to mobility, security and applications. NextiraOne's Data Centre practice provides end-to-end solutions that can be tailored to the needs of

individual customers. The company's Automation, Consolidation and Virtualisation services provide a credible blueprint for achieving the secure, sustainable Data Centre of the future. The NextiraOne Intelligent Building Services Division provides requirement and specification analysis, feasibility studies, and comprehensive design services, through to deployment and support, from physical security through to environmental control, minimising related OPEX and CAPEX, as well as helping to meet targets of new green initiatives.

The new Cisco accreditation follows the announcement last year that NextiraOne has achieved Cisco's "Outstanding Customer Satisfaction Partner" status for its outstanding record in delivering the highest quality of customer support.

Steven Skakel, Managing Director UK & Ireland at NextiraOne, said: "Our collaboration with Cisco as a technology partner is an important part of our European Group strategy in delivering excellence in communications solutions for our customers. We are delighted to have achieved the Cisco Specialisation status for Advanced Data Centre Networking. This is great recognition for the efforts and commitment of our team and for our Intelligent Building Services Division."

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### **About NextiraOne**

Headquartered in Paris, NextiraOne are Europe's leading experts in communications services. The company designs, installs, maintains and supports all of its customers' communications needs from voice to mobility, security and applications. NextiraOne provides seamless, end-to-end communications solutions working with the leading technology vendors in the industry to deliver maximum business benefit to customers.

Discover more at: <http://www.nextiraone.co.uk> and <http://www.nextiraone-eu.com>

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